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MOODY'S

TALES FROM THE TRENCHES

Understanding Trade Finance, Trade Compliance and Sanction Risk in Today's Interconnected World

21
AUGUST
2025

9AM
-
5PM



**FROM REAL CASES TO REAL CLARITY –
NAVIGATE THE NEW RISK LANDSCAPE
IN TRADE FINANCE**

**NIBAF, PAKISTAN
(KARACHI)**



NIBAF Pakistan, in collaboration with ICC Pakistan & ICC UAE, and supported by Moody's brings to you a high-impact, case-driven workshop for trade finance, legal, compliance, and risk professionals.

Trade Finance functions face unprecedented challenges amidst a rapidly evolving export/import control landscape and escalating regulatory scrutiny, compounded by retaliatory export restrictions between major economies. Compliance burdens have intensified due to frequent updates to control lists, increasingly stringent due diligence requirements, and the growing need for specialized legal and arbitration expertise.

Tales from the Trenches workshop is an initiative by NIBAF Pakistan, in collaboration with ICC Pakistan & ICC UAE, and supported by Moody's. This event will deliver expert insights drawn from real-life case studies involving disputes, arbitration, compliance, financial crime investigations, and

legal proceedings — all from the perspective of international trade compliance specialists and expert witnesses in trade finance dispute resolution.

This case-driven workshop is tailored for trade finance practitioners specializing in standby letters of credit, bank guarantees, and commercial documentary credits. It will also benefit professionals in compliance, legal, risk, audit, credit, and relationship managers. The interactive sessions will begin with a review of key trade finance developments, followed by in-depth case studies, simulations, and international judgments to maximize participant learning and engagement.

FEE:
PKR
65,000
(Plus Tax)

GROUP DISCOUNT

10% discount on 06 or more nominations

5% discount on 3-5 nominations

**LAST DATE
TO APPLY | AUGUST
18, 2025**

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Why Attend?

In a world of increasing sanctions, cross-border compliance pressure, and legal complexity, trade finance professionals are facing new risks every day. This interactive workshop offers case-based learning, expert insights, and practical tools to help you:

- Stay ahead of regulatory change
- Strengthen compliance in documentary credits, SBLCs, and guarantees
- Avoid mission-critical legal & operational mistakes
- Understand recent ICC opinions and judgments
- Manage third-party and sanctions risk with AI insights
- Gain lessons from actual arbitration and financial crime cases

Workshop Highlights

- Trends and Challenges in Global Trade Finance
- The essential nature of Independent Undertakings & ICC Rules of Practice
- International Contracts – Incoterms and Tariffs
- Mission Critical mistakes in the application of ICC Rules
- ICC Official Opinions Impacting Practice
- Recent Landmark Legal Cases in Letters of Credit
- Cross border transactions compliance and correspondent banking excellence
- The shifting sand of the sanctions regimes and export/import compliance in trading
- The need for inclusive corporate relationship in managing risks and sanctions
- The blind spots of third-party risk and compliance in trade finance
- AI. Revolution in third-party risk management and compliance in trade finance
- Recent financial crimes cases and impacts in export/import trade finance

Who Should Attend?

Trade Finance Officers | Legal & Compliance |
Risk & Audit Teams | Relationship Managers

Mark your Nominations at:
marketing@nibaf.org.pk



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OF BANKING AND FINANCE
PAKISTAN



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Meet the Expert Speakers:



Mohamed Daoud –

Director Moody's | Industry Practice Lead – Financial Crime Compliance the Middle East and South Asia.

Mohamed is a seasoned professional with over 30 years of experience in banking, finance, and corporate sectors. He is a Subject Matter Expert in Financial Crime Compliance including the Third-Party and Supply Chain Risks. Mohamed has extensive experience in assisting organizations in the regulatory framework and compliance in the Middle East and South Asia. He is a sought-after speaker and regularly contributes to awareness workshops and conferences. Throughout his career, he held executive positions in prominent institutions in the United States, United Kingdom, Europe, and the Middle East.



Vincent O'Brien

Director of International Chamber of Commerce United Arab Emirates (ICC UAE).

He has been actively involved in trade finance for more than a quarter of a century and has delivered technical assistance for trade finance in more than 100 countries. Over a period of two decades, he played a leading role in trade development as a Member of the Executive Committee of the ICC Banking Commission and during that tenure Chaired the ICC Market Intelligence Group which delivered the ICC Global Trade Finance Survey for many years. Vincent pioneered the Global Trade Facilitation Summit "GTFS" which is now a priority technical trade finance event for trade finance professionals across the globe. Vincent also holds the positions of the Associate Director of the Institute of International Banking Law and Practice (IIBLP).

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